Open Process
From Silos to Ecosystems

From

N * (Buy or Build)
N * (Implement + Support)

To

1 * Build + N * Improve
or 1 * Leveraged Buy

Shared Implementation/N
Shared Services/N

= 50 States or 20,000 Localities (US)
### US Local Government Software Ecosystems

http://nngov.com/egov/open-egov/

<table>
<thead>
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<th>Shared Software</th>
<th>OSS</th>
<th>Shared Knowledge</th>
<th>Shared Services</th>
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<td>TX ERP</td>
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Leveraged Government Ecosystem

- Government organizations collaborating with peers in the public sector and partners in the non-profit and private sector
- To deliver improved services at lower costs
- Evolving ecosystem
- Sustainable and growing over time
- Continuous improvements
- Leveraged contributions to benefit all
The Ecosystem Requires

- A champion for initial value creation
- A critical mass of contributors for sustainability
- Asynchronous for growth
- Public-private partnerships for maintainability
- Collaboration friendly IP (open) agreements
Welcome to the City of Newport News eGovernment Center

Welcome to the new City of Newport News web site! The site has been redesigned to be easier to use with additional features and more ways to find the information you are looking for. We will continue to make improvements to the site, including more online transactions, and we welcome your feedback. Please take a few moments to share your opinion on the new site.

Proposed FY08 Budget

The City Manager’s proposed budget for the fiscal year that begins July 1, 2007 and ends June 30, 2008 is available online. City Council has scheduled public hearing for 7:30 pm on Tuesday, April 24 at City Hall, 2400 Washington Avenue, and 7:30 pm on Thursday, April 26 at Mary Passage Middle School, 400 Atkinson Way.

Jamestown 2007

Newport News is a part of the year long commemoration of America’s 400th Anniversary. The highlight will be the Come Home to Newport News event on May 4 & 5, 2007, that will include entertainment, cultural exhibits, children’s activities, fireworks, and a visit by the Godspeed ship.

100 Best Communities for Young People

The City of Newport News has been named one of the 100 Best Communities for Young People by America’s Promise: The Alliance for Youth. This is the second
Open Process
eGov Consortium

- Shared Software
- Shared Implementations
- Shared Support Contracts
- Collaborative *Enhancements*
- Shared Best Practices & Knowledge Base
- Mutual Aid
- Shared Services
- Evolving and Improving Ecosystem
Open Process
Creating an Ecosystem

Community IP

Shared
- Software OR License
- Best Practices
- Business Rules
- Configuration Settings

SaaS

Shared Implementation

Gov
State
Local

Gov
State
Local

Gov
State
Local

NGO

Software Vendor

Service Provider

Service Provider
Your eGov Alternatives

- Consider Open eGov
- Participate in the eGov Consortium
- For support and enhancements rely on:
  - Vendors
  - eGov Consortium
  - Open Source Community
  - Internal Skills
  - Combination
- Build internal capability over time
- Start with the Intranet
- Or, ignore the above and do the BAU
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